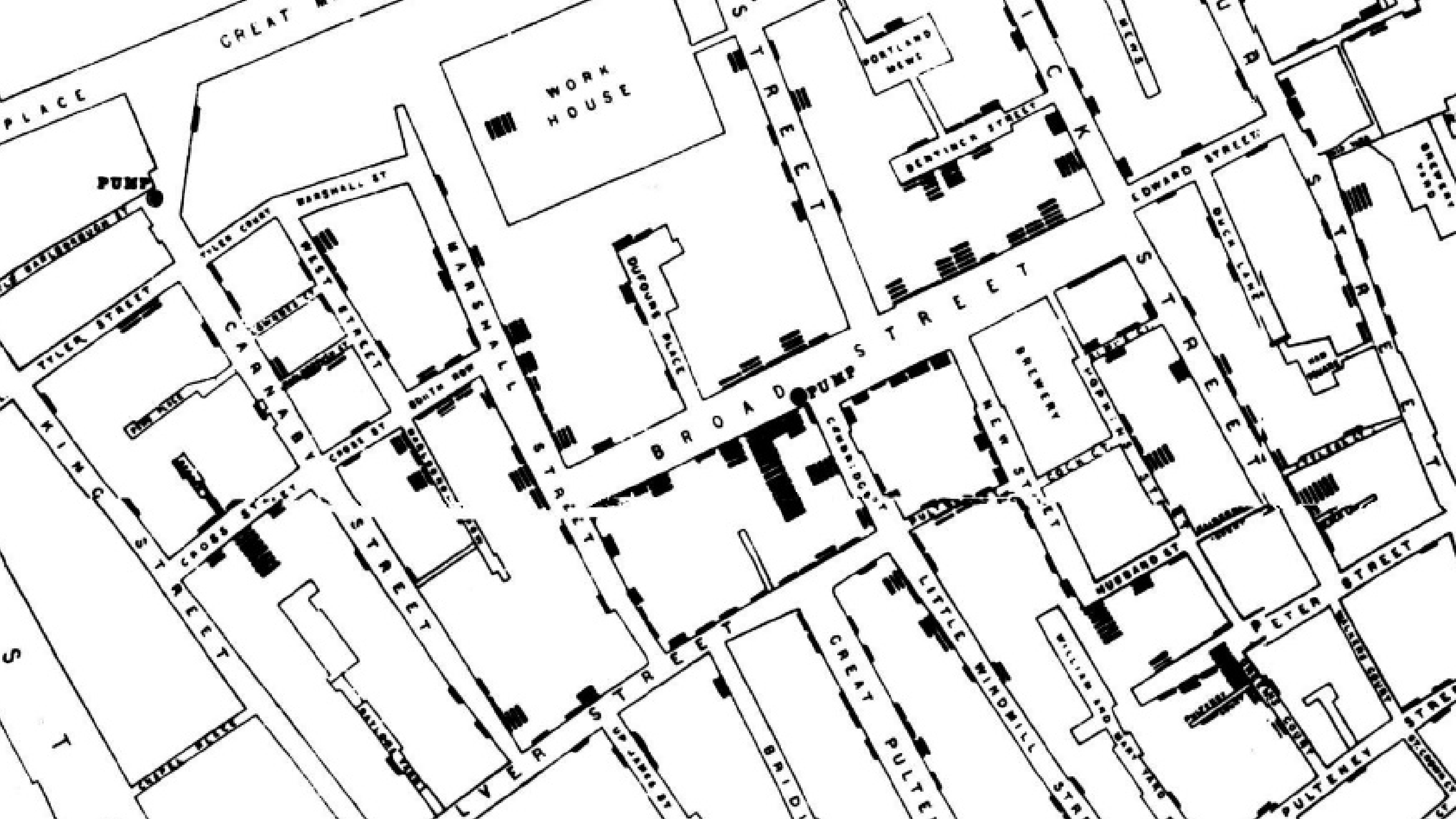


earth



Charts Are Persuasive

Researchers compared the share of people persuaded by a verbal description of a drug trial with the share of those persuaded when a chart adding no new information was included.

Proportion of people who were persuaded by the information



Source: “Blinded With Science: Trivial Graphs and Formulas Increase Ad Persuasiveness and Belief in Product Efficacy” by Aner Tal and Brian Wansink

Via The Upshot, New York Times (<http://www.nytimes.com/2014/11/25/upshot/a-persuasive-chart-showing-how-persuasive-charts-are.html>)

WITH GREAT POWER COMES GREAT RESPONSIBILITY



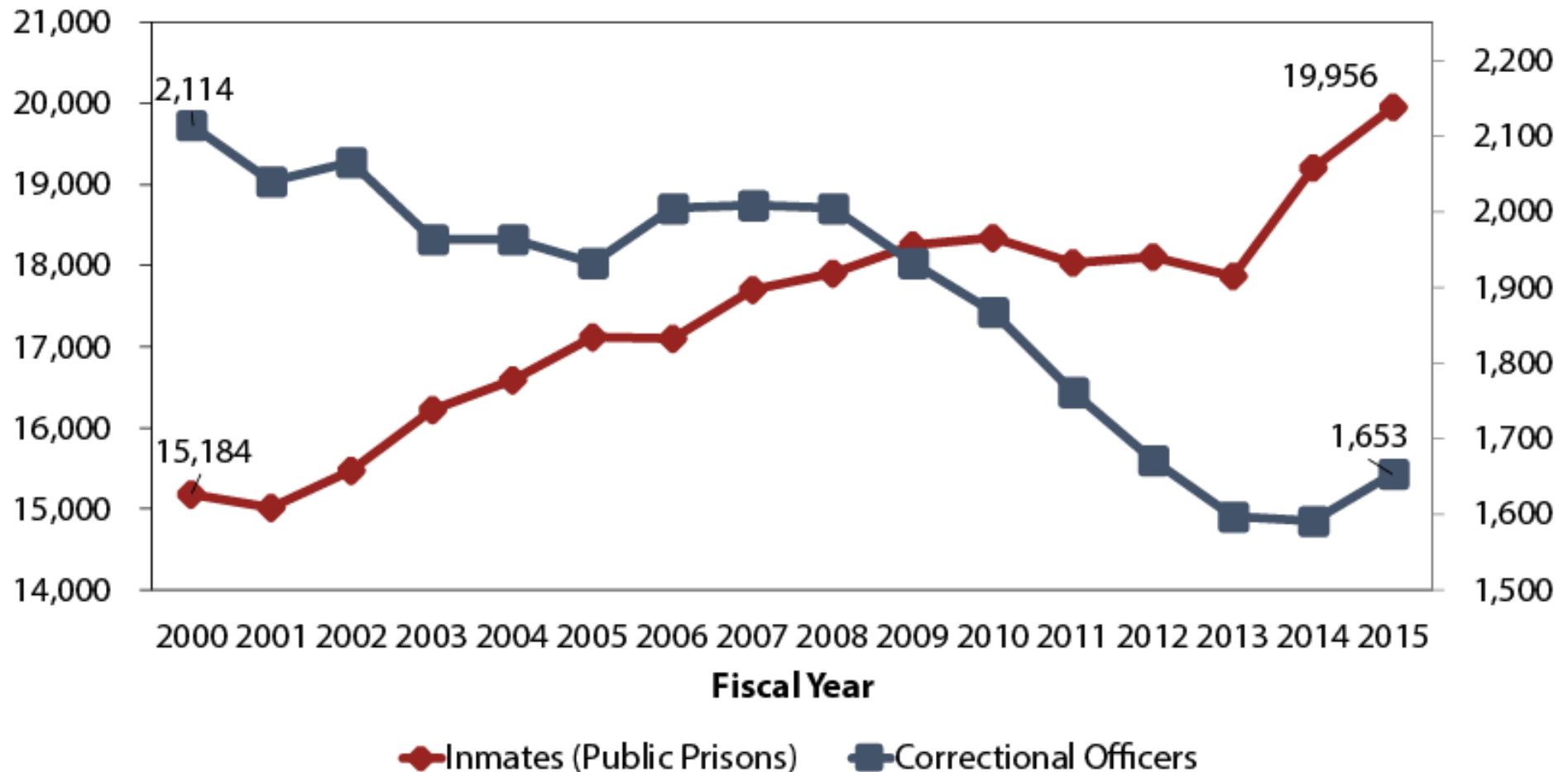
**So what's the right
chart to use?**

Line Chart for viewing trends in data over time.

Line Chart for viewing trends in data over time.

Oklahoma State Prisons Have 4,772 More Inmates
and 461 Fewer Correctional Officers Since 2000

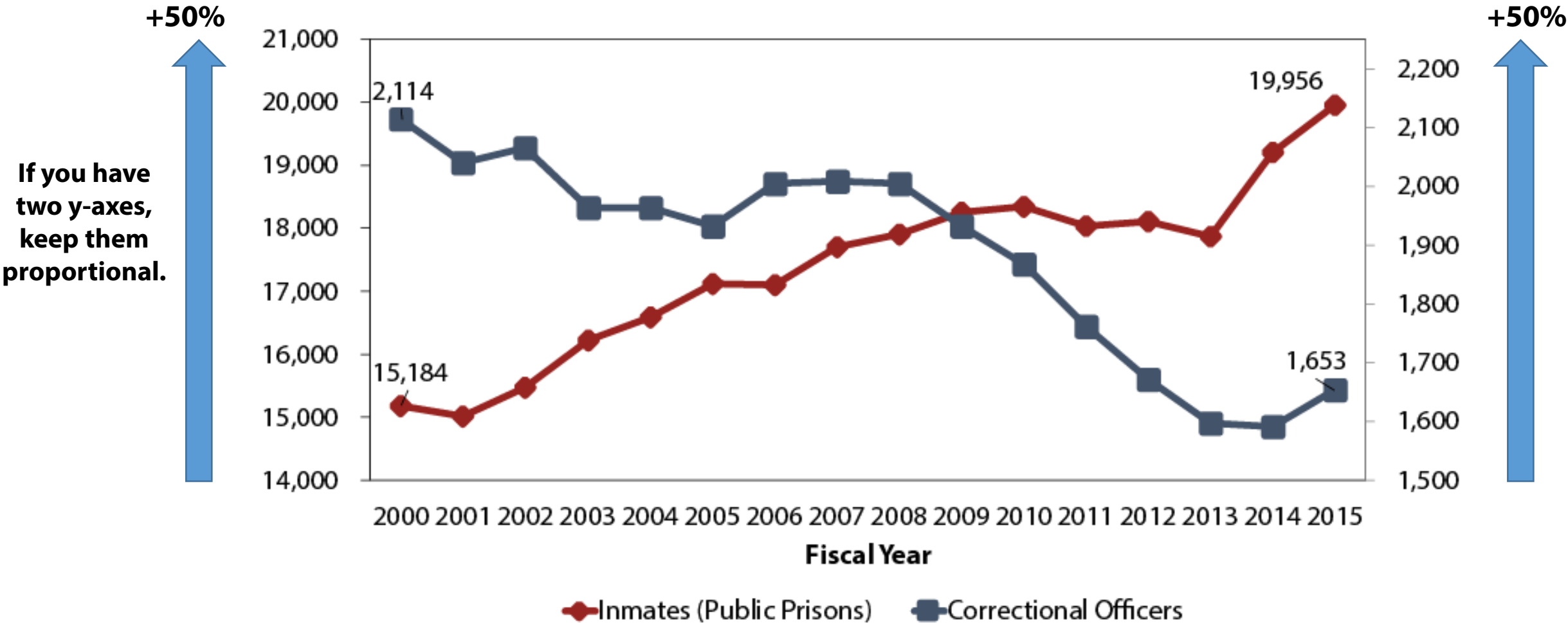
If you have
two y-axes,
keep them
proportional.



Data Source: Oklahoma Department of Corrections. All numbers as of 6/30 each year.

Line Chart for viewing trends in data over time.

Oklahoma State Prisons Have 4,772 More Inmates
and 461 Fewer Correctional Officers Since 2000

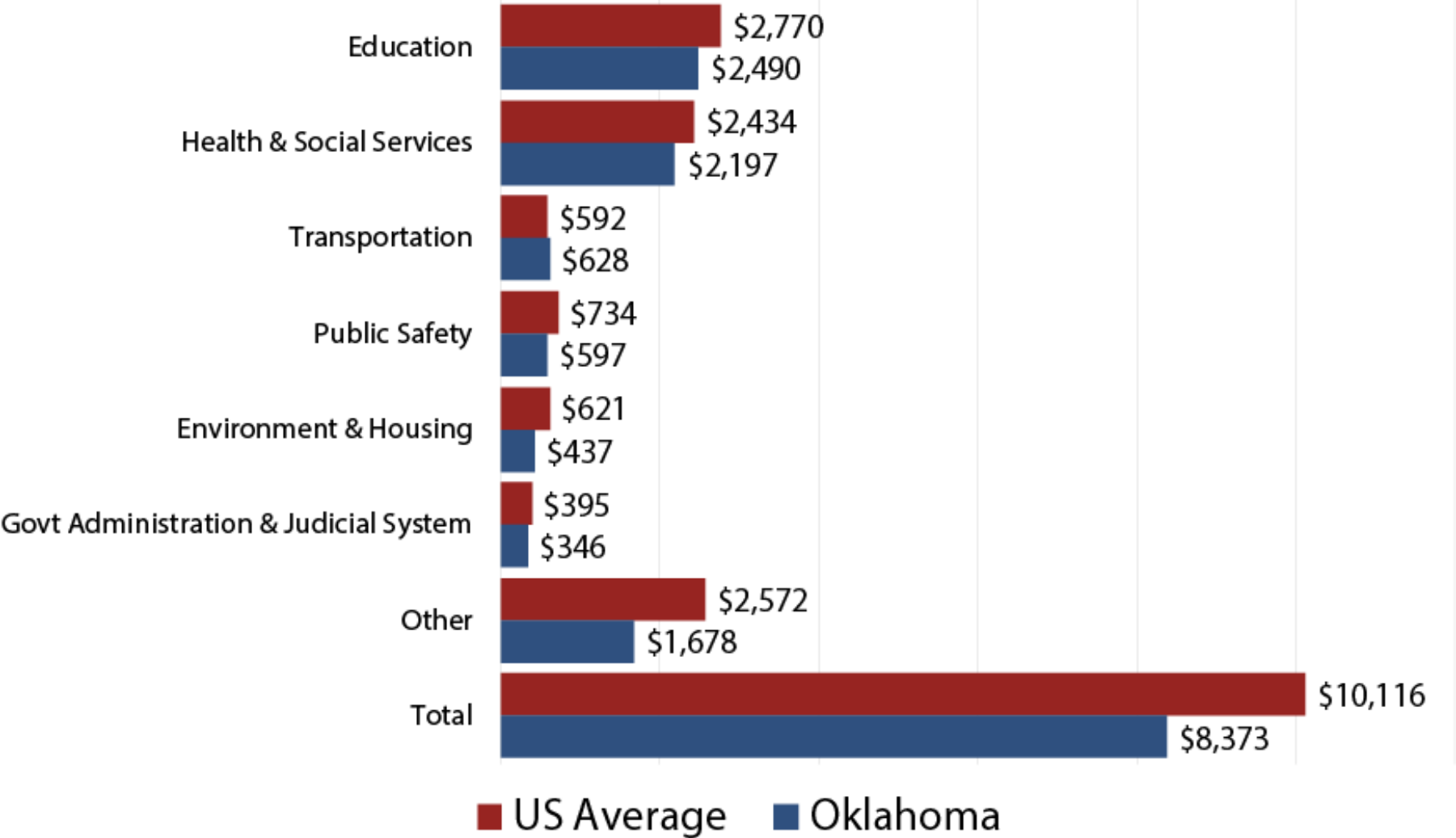


Data Source: Oklahoma Department of Corrections. All numbers as of 6/30 each year.

Bar Chart for comparing data across categories.

Bar Chart for comparing data across categories.

State and Local Government Expenditures Per Person, 2013

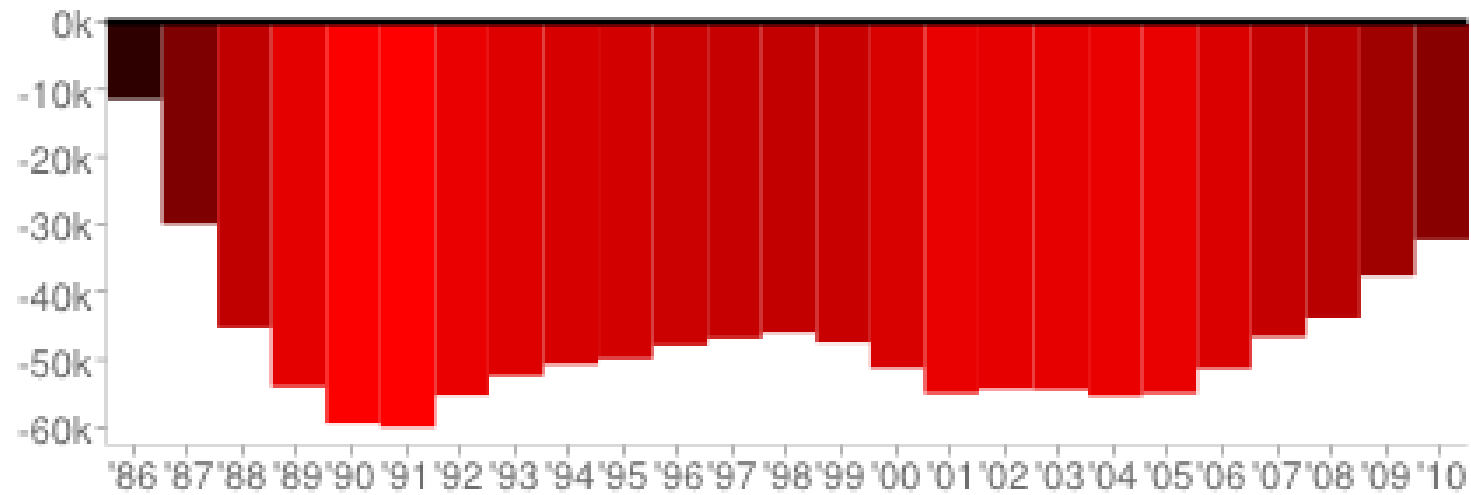


How to lie with a **Bar Chart**.

Oklahoma

Population Migration 1985-2010

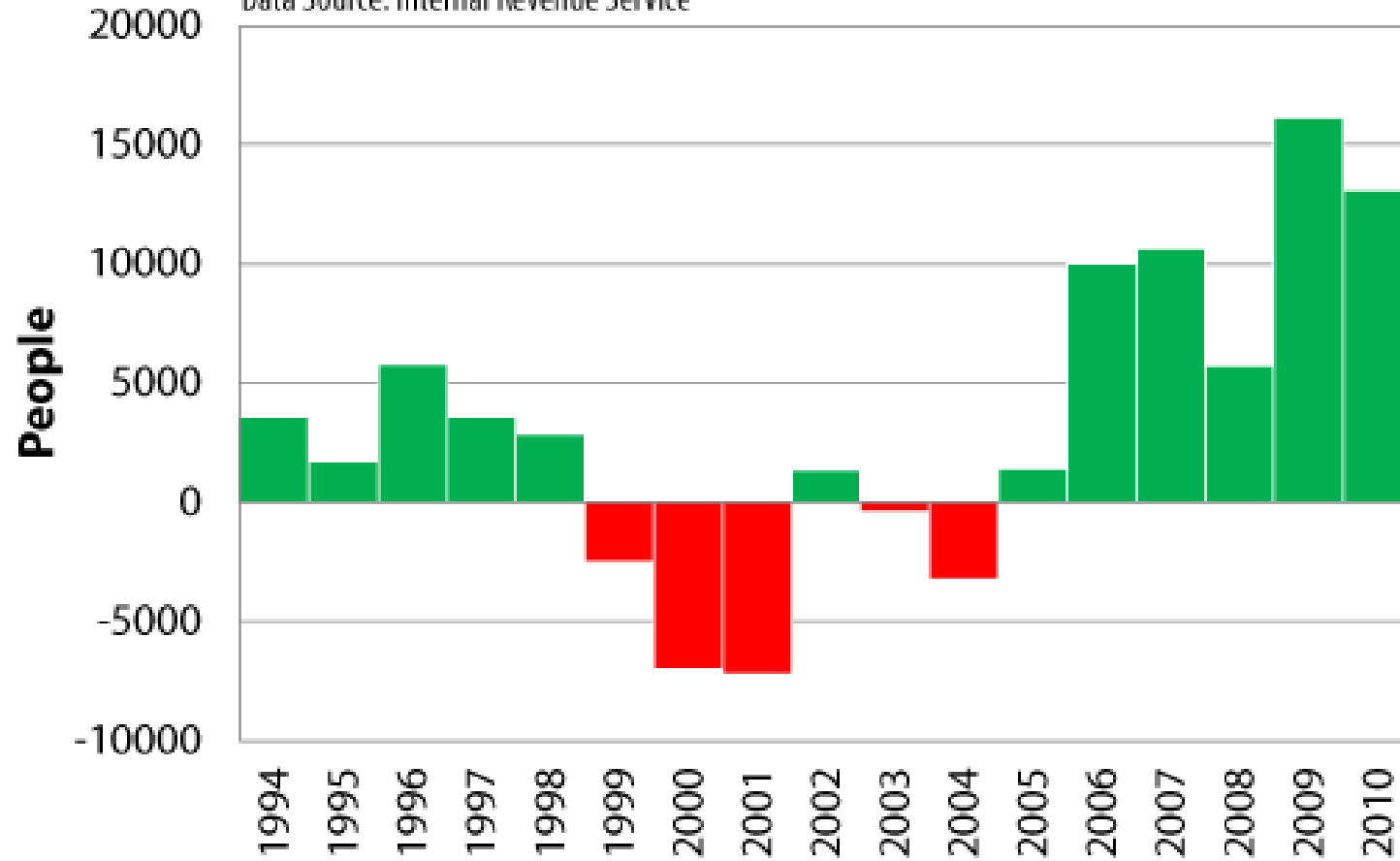
Lost 33,649 people



Source: howmoneywalks.com

Oklahoma Annual Net Migration, 1994-2010

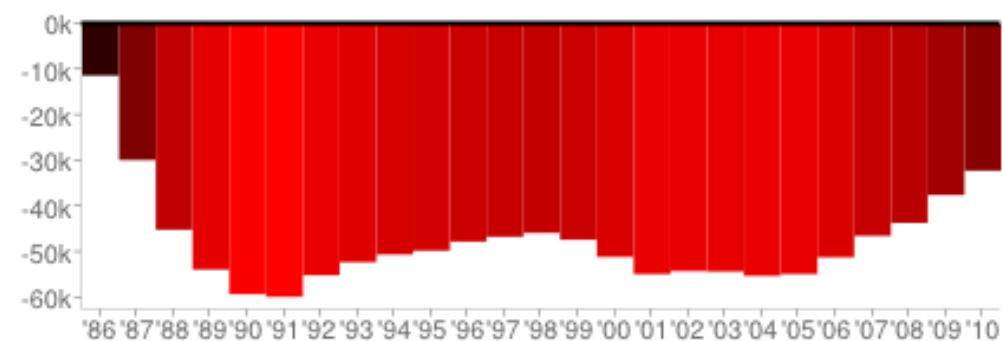
Data Source: Internal Revenue Service



Oklahoma

Population Migration 1985-2010

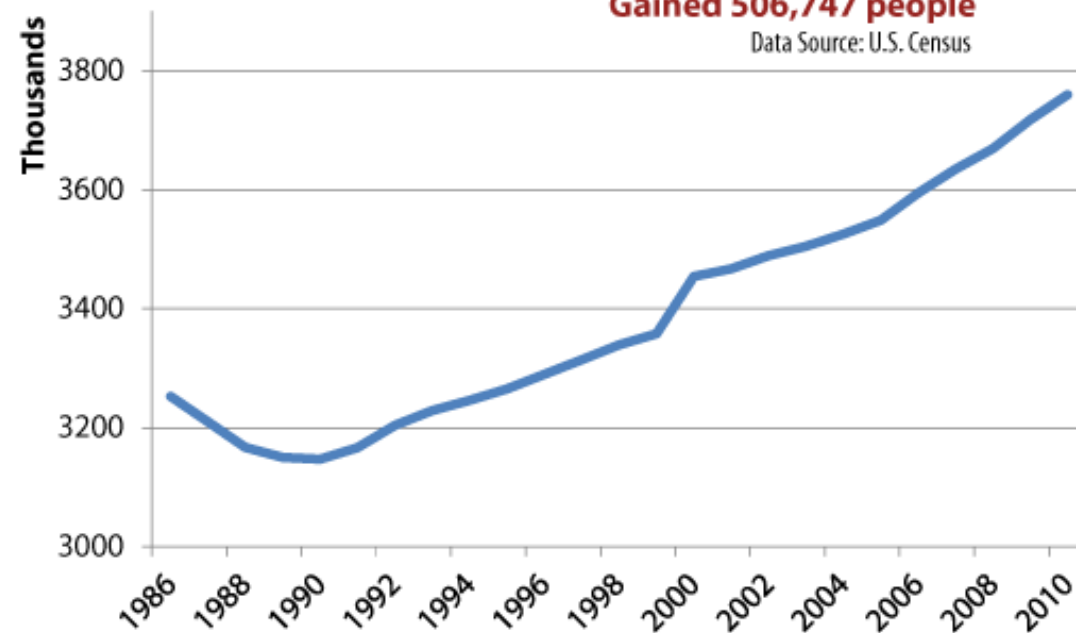
Lost 33,649 people



Oklahoma Resident Population, 1986-2010

Gained 506,747 people

Data Source: U.S. Census



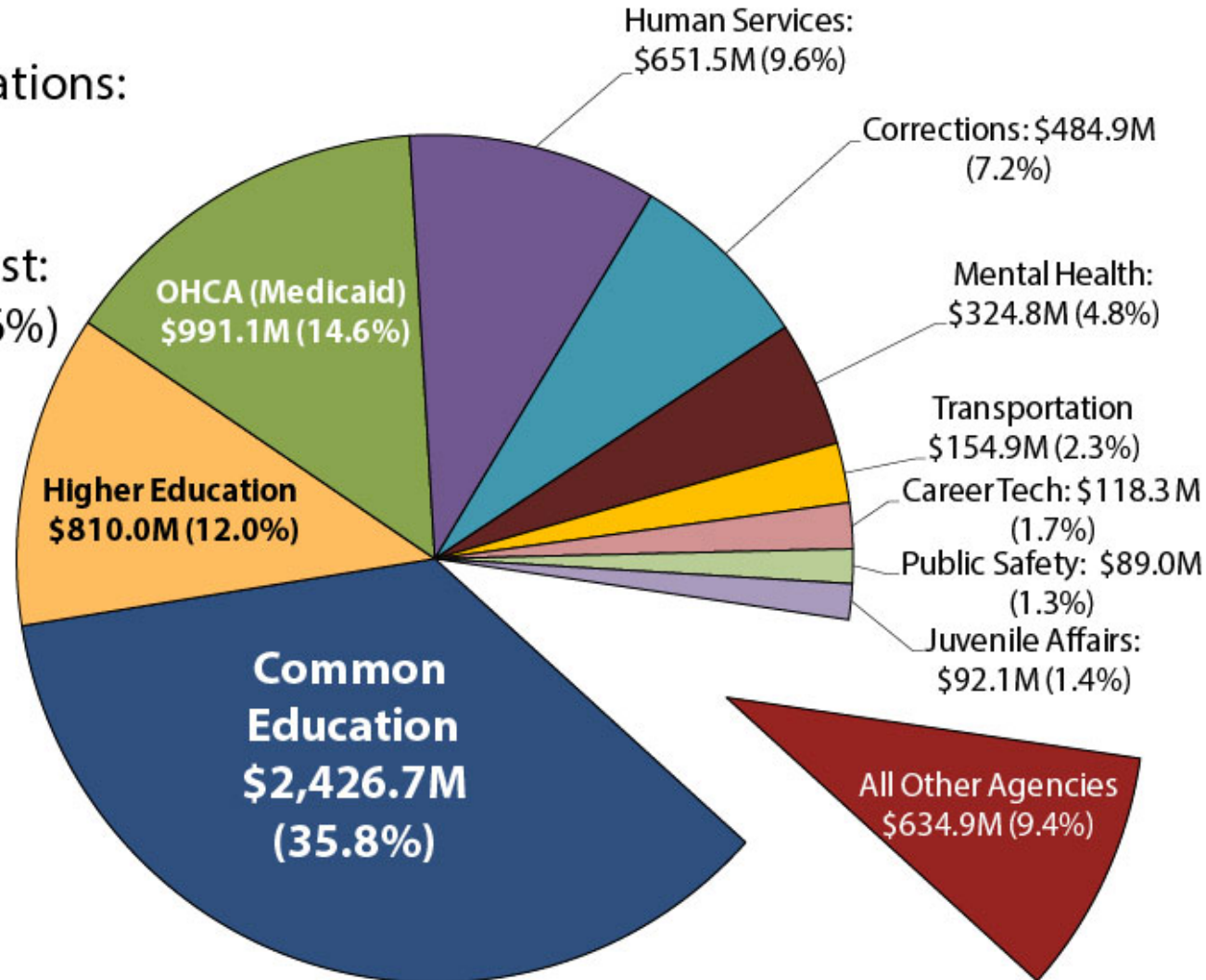
Pie charts to show relative proportions.

Pie charts to show relative proportions.

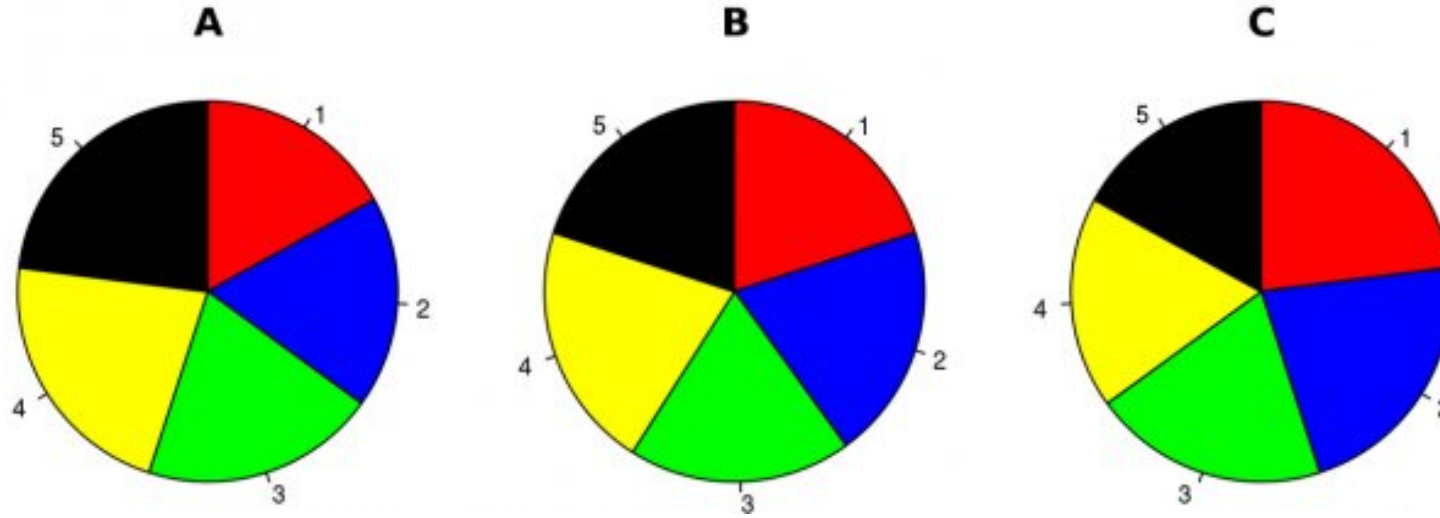
FY 2017 Appropriations to Ten Largest Agencies

Total Appropriations:
\$6778.1M

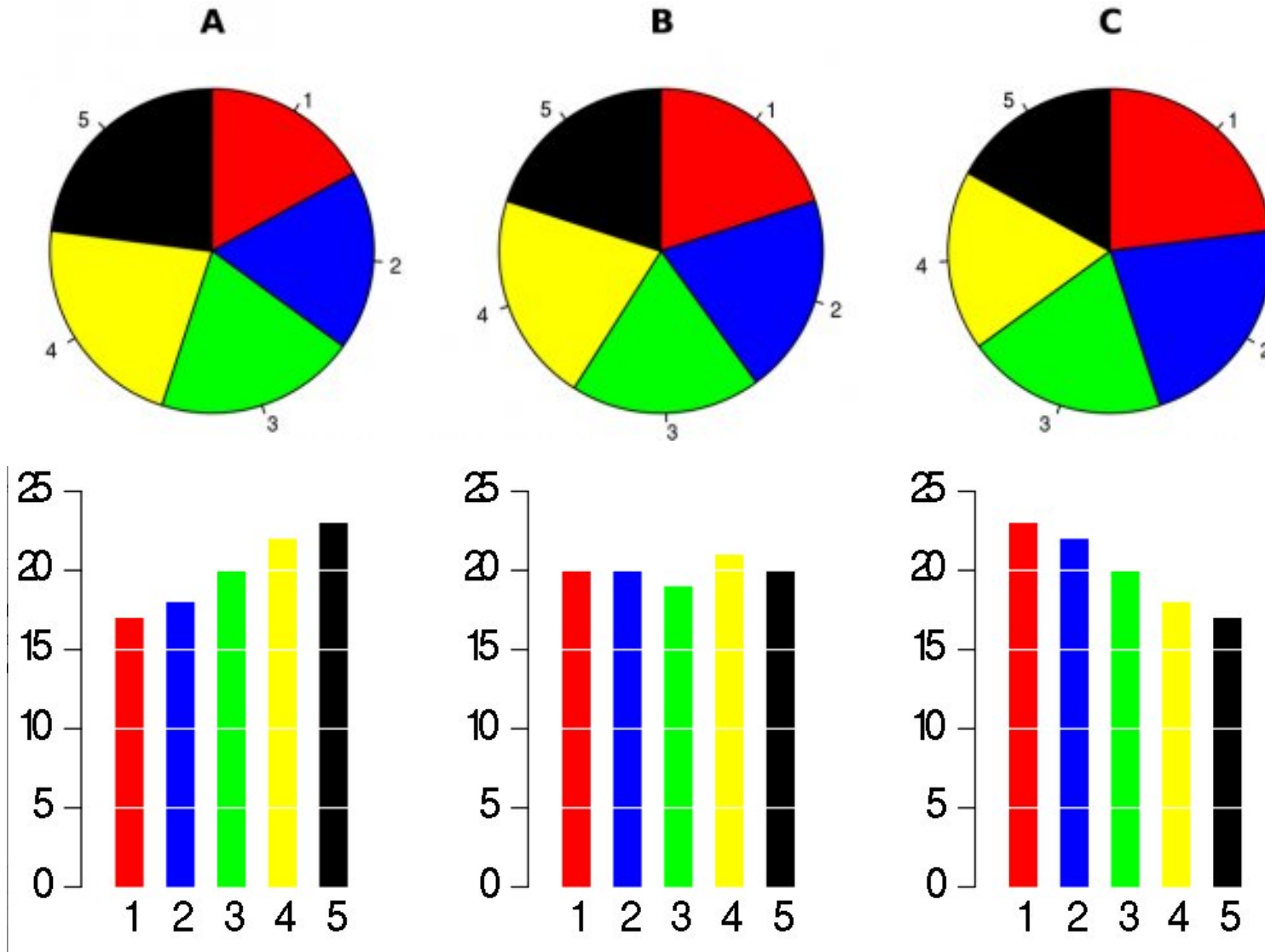
Total Ten Largest:
\$6,143.2M (90.6%)



Pie charts are hard to compare across multiple graphs.



Pie charts are hard to compare across multiple graphs.



Use a **Bar Chart** instead.

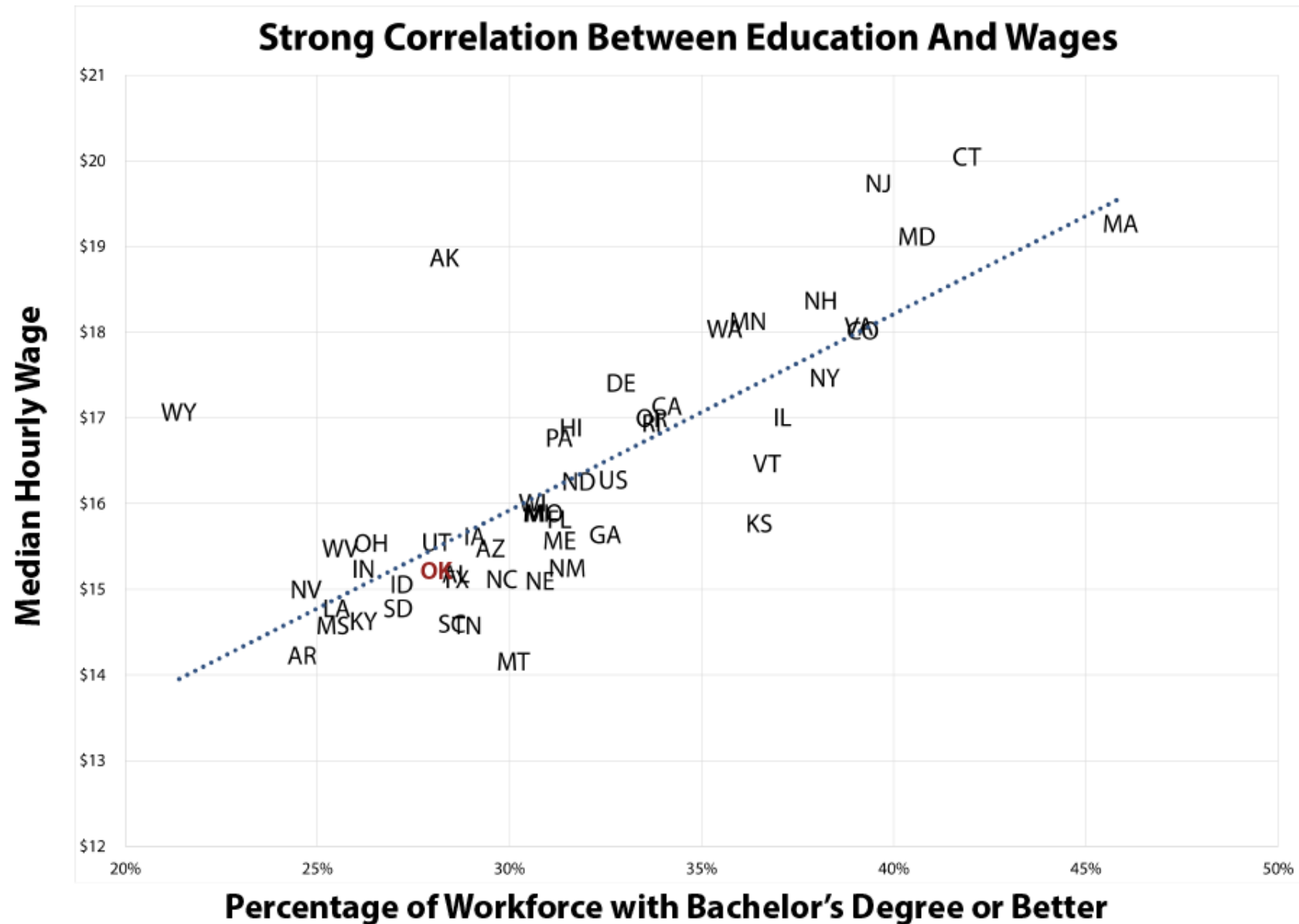
And make sure it adds up!



Source: WTF Visualizations, <http://viz.wtf/>

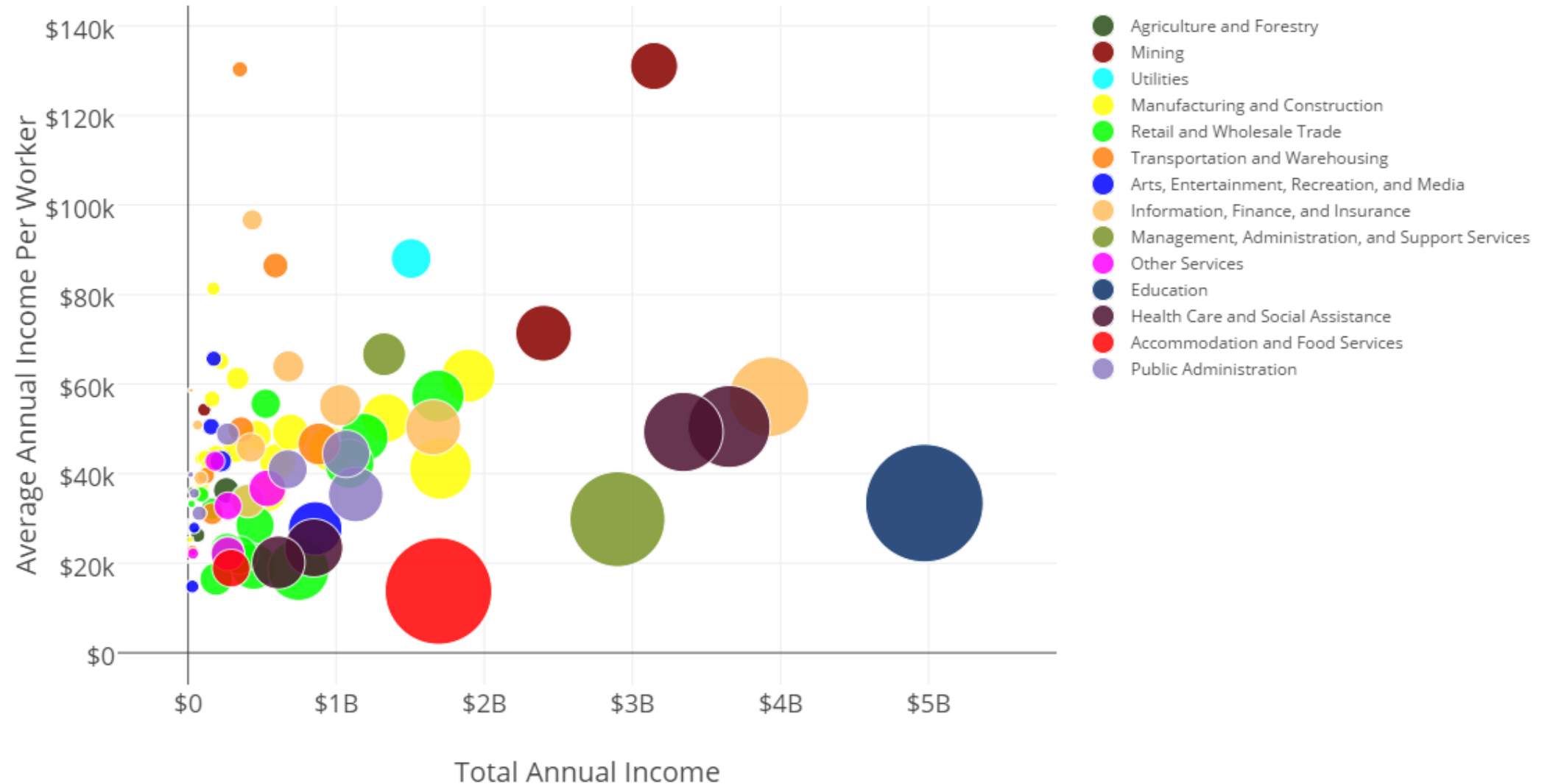
Scatter plot to investigate relationship between different variables.

Scatter plot to investigate relationship between different variables.

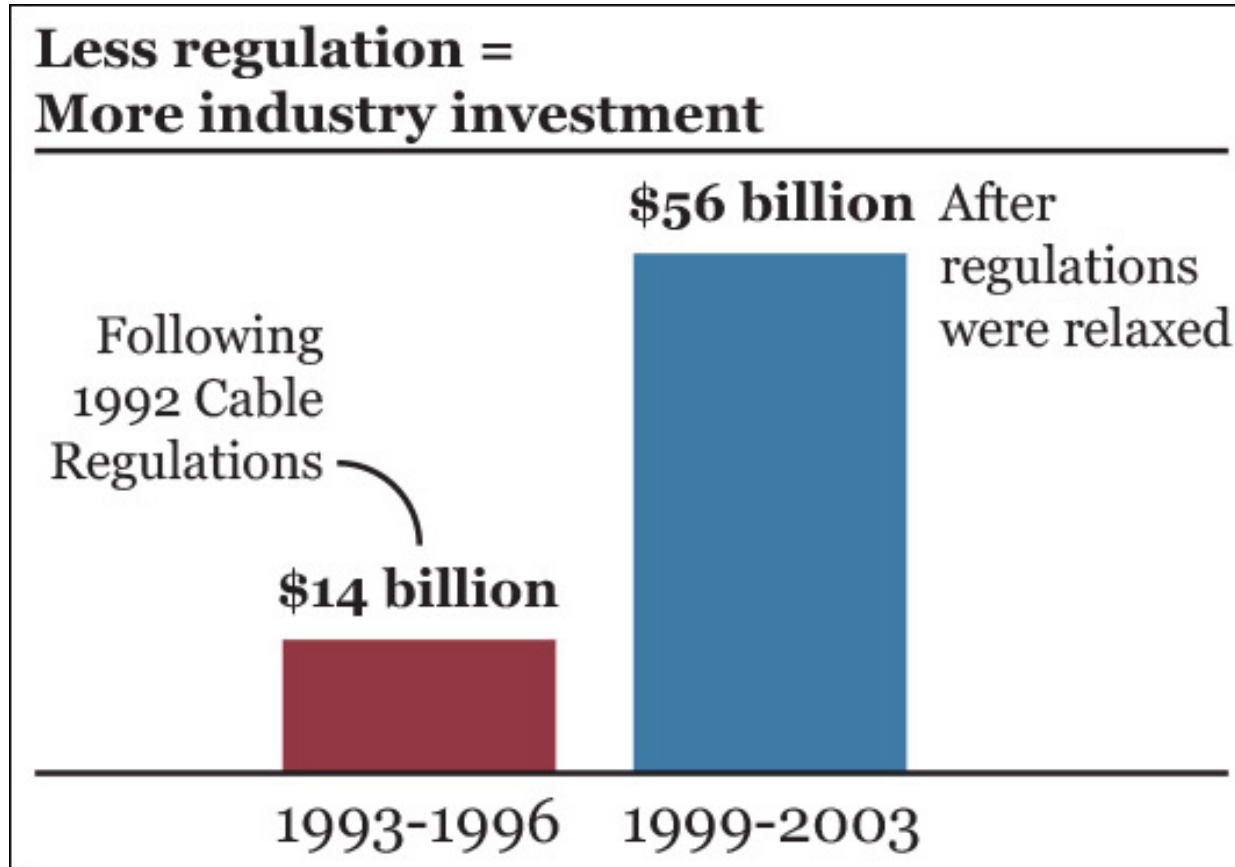


Bubbles can add more variables to scatter plots.

Oklahoma Jobs (Q4 2013 - Q3 2014)



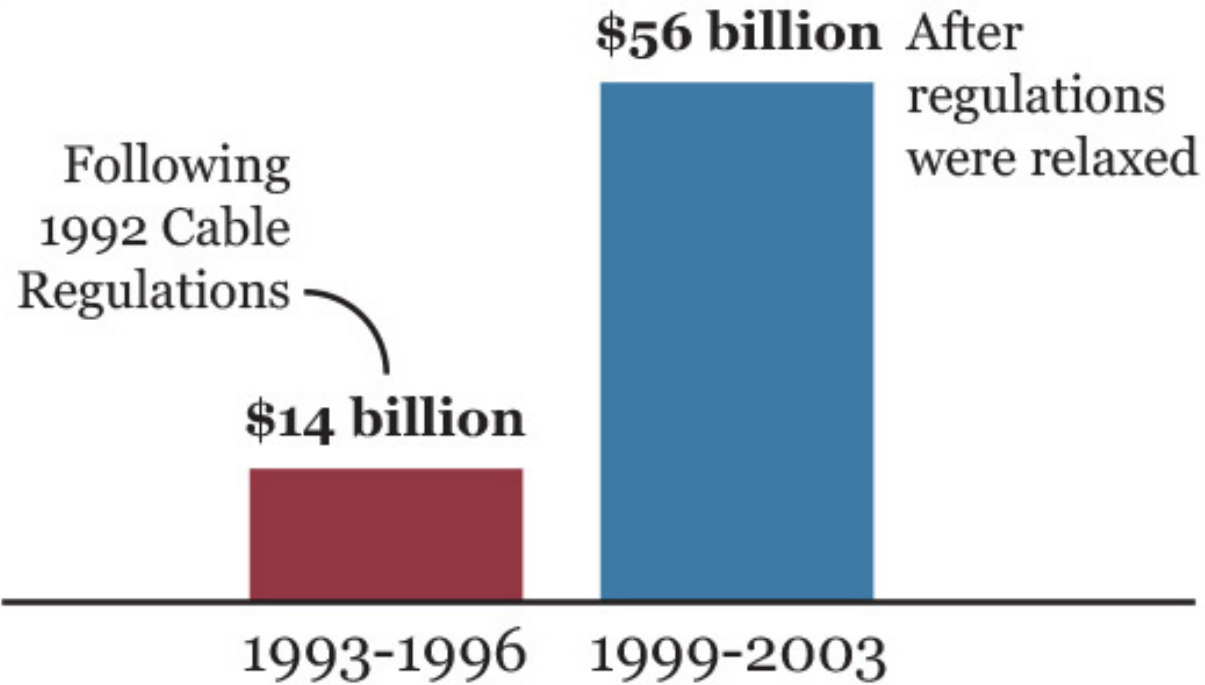
Get used to not just *seeing* or *looking at* visualizations but *reading* them. If someone hides data from you, it's probably because he has something to hide.



Source: Alberto Cairo, "The Truthful Art: Data, Charts, and Maps for Communication"

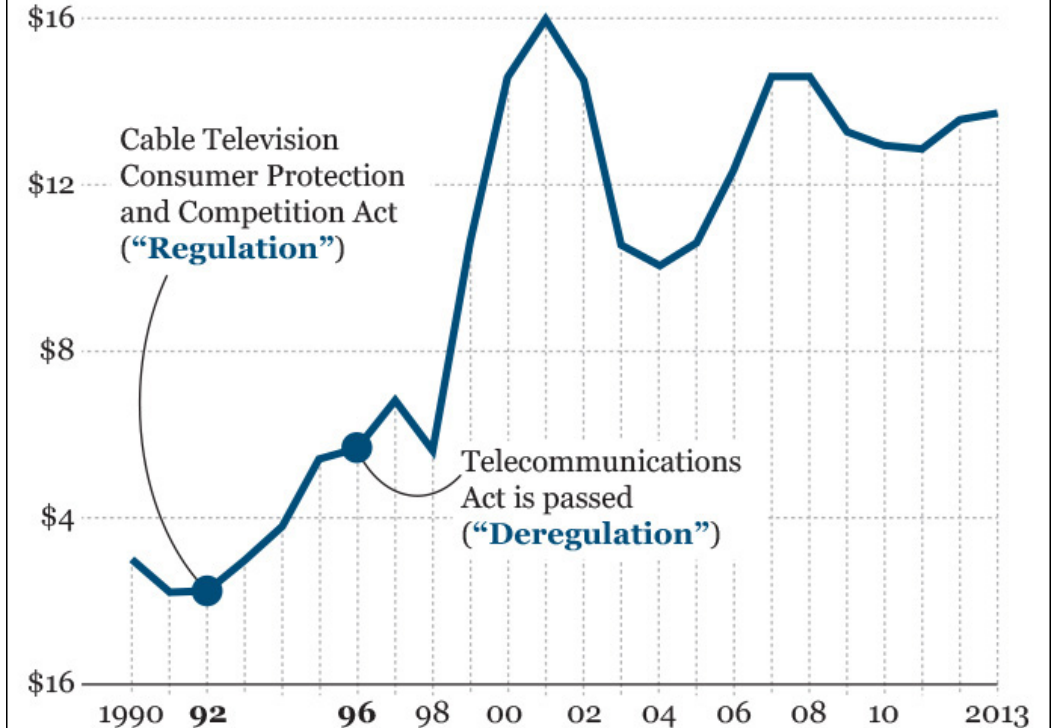
Get used to not just *seeing* or *looking at* visualizations but *reading* them. If someone hides data from you, it's probably because he has something to hide.

**Less regulation =
More industry investment**



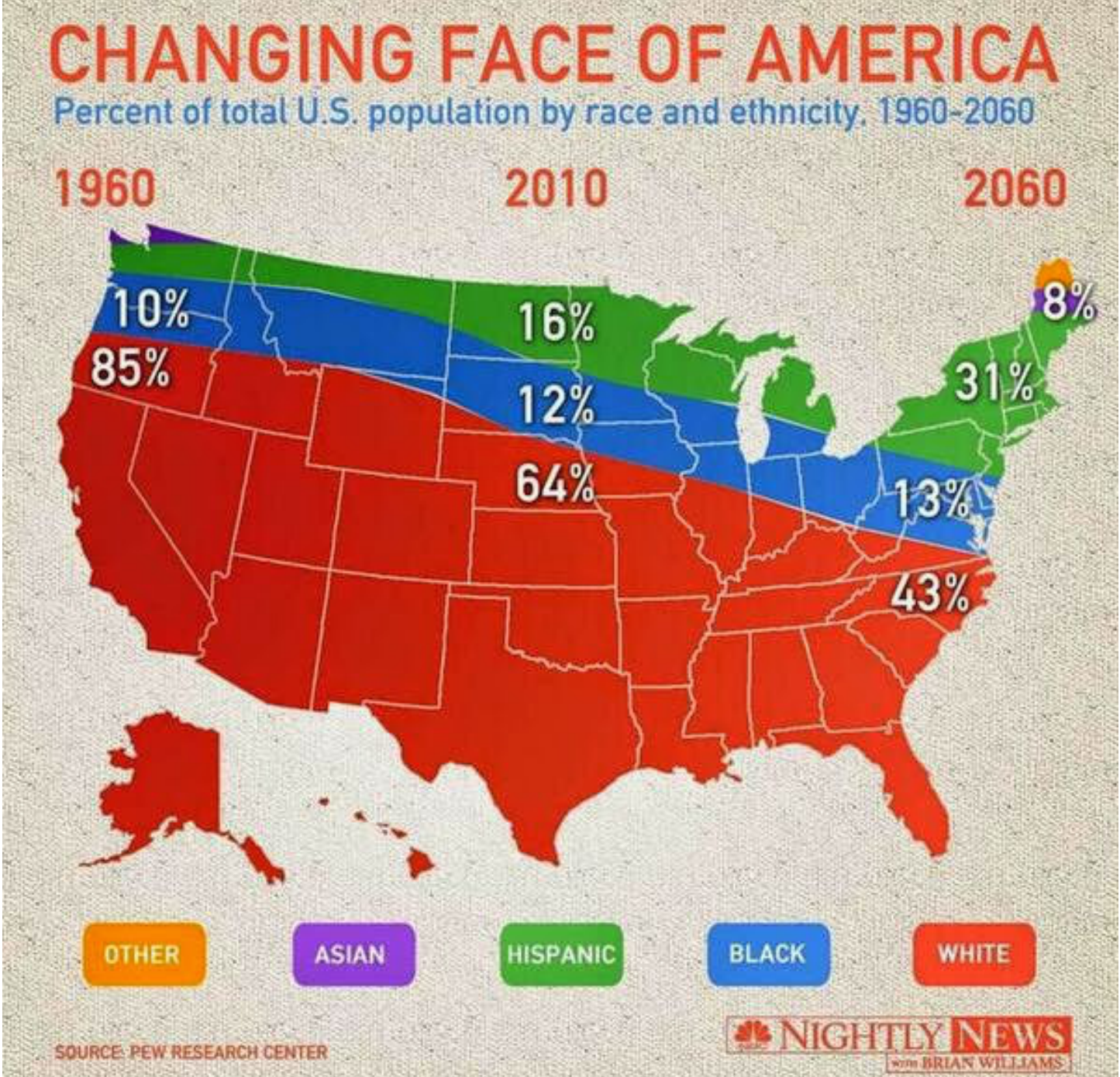
Cable Industry Infrastructure Expenditures

In billions



Source: Alberto Cairo, "The Truthful Art: Data, Charts, and Maps for Communication"

Be creative, but
don't let design
interfere with
comprehension.



Source: Flowing Data,
<http://flowingdata.com/2014/04/16/weird-stacked-area-map-thing/>

Be creative, but
don't let design
interfere with
comprehension.



Source: XKCD.com

[https://www.dropbox.com/
s/ryns4kw0y2c8art/death-
penalty.xlsx?dl=0](https://www.dropbox.com/s/ryns4kw0y2c8art/death-penalty.xlsx?dl=0)

Digging Deeper:

- Flowing Data - <http://flowingdata.com/>
- The PolicyViz Podcast - <http://policyviz.com/>
- The Functional Art - <http://www.thefunctionalart.com/>

Tools:

- FRED Economic Research - <https://fred.stlouisfed.org/>
- Plot.ly - <https://plot.ly/>
- Mapbox - <https://www.mapbox.com/>